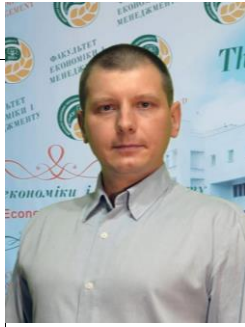




Europass Curriculum Vitae

Personal information



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Website <https://eim.snau.edu.ua/kafedri/finansiv-bankivsko%d1%97-spravi-ta-straxuvannya/sklad-kafedri/pugach-yurij-vasilovich-asistent/>
LinkedIn <https://www.linkedin.com/in/yurii-puhach-a974a72b6/>
E-mail yurii.puhach@snau.edu.ua
puhach84@gmail.com
Nationality Ukrainian
Date of birth 08-03-1984
Gender Male

Current employment / Occupational field **Senior Lecturer of Finance, Banking and Insurance Department, Faculty of Economics and Management, Sumy National Agrarian University; Member of the Federation of Auditors, Accountants, and Financiers of AIC of Ukraine**

Work experience

Dates **September, 2023 - present**
Occupation or position held Senior Lecturer of Finance, Banking and Insurance Department
Main activities and responsibilities teaching courses such as "Investment Management of Agricultural Formations", "International Credit Settlement Operations", "Information Professional Technologies", "International Finance", "Behavioural Finance", "Financial Rehabilitation Management", "Finance, Money and Credit"; 22 articles and theses; creating and revising curricula and courses disciplines taught, lectures, practical classes, seminars; supervising scientific work of students; conducting own scientific research; consulting private companies, municipalities.
Name and address of employer Sumy National Agrarian University, 160, H. Kondratyev Street, Sumy, 40021, Ukraine
Type of business or sector Academic, Financial Decentralization, Information Technology, Rural Development

Dates **January, 2016 - August, 2023**
Occupation or position held Commercial director
Main activities and responsibilities organization of production and sales of a wide range of textile products and construction equipment. Comprehensive market research and monitoring of the textile, construction, and compressor industries. Provision of consultancy services in the following areas: operations on import-export of products (textiles, equipment) with the countries of Central Asia; promotion of products on the market of Ukraine.
Name and address of employer Private enterprise, 31/1, Novomistenska Street, Sumy, 40004, Ukraine
Type of business or sector Trade, Textile and Construction Equipment Industry

Dates **January, 2012 - November, 2015**
Occupation or position held General manager in wholesale trade

| | |
|--------------------------------------|--|
| Main activities and responsibilities | co-founded a company focused on the launch of construction equipment through a significant retail network. Negotiating with the management of key retail partners regarding the sale and placement of products and managing the documentary processing of goods imported into Ukraine from international markets, ensuring uninterrupted logistics and delivery. Resolving issues related to product placement on retail shelves, optimizing visibility and sales. Expansion of partner programs for market coverage. Developing a new business direction, introducing textile products from a foreign market, and expanding the product range. Managed product promotions, website content, advertising campaigns, and customer relations. Organizing the work of managers. Established ongoing contracts with major retail chains, promoting strong business partnerships. |
| Name and address of employer | LLC GRAND META, 168, H. Kondratyev Street, Sumy, 40021, Ukraine |
| Type of business or sector | Trade, Import-Export, Textile and Construction Equipment Industry |
| Dates | July, 2009 – January, 2012 |
| Occupation or position held | Director of the Representative Office in Kazakhstan |
| Main activities and responsibilities | oversaw the coordinated operations of the head office and assisted in establishing regional offices. Managed staff optimisation, supervising a team of approximately 25 people, including managers, legal, accounting and service staff. Ensured sales performance met targets, driving business growth aligned with implementation plans. Fostered strong relationships with distributors and partners to increase market presence. Developed a reward system for employees based on individual sales performance. Led business planning efforts for the upcoming fiscal period. |
| Name and address of employer | LLP UKRTEHNOSYNTEZ, 6, Peremohy Street, Sumy, Ukraine. (Astana, Kazakhstan) |
| Type of business or sector | Trade, Import-Export, Industrial compressor equipment |
| Dates | November, 2006 – July, 2009 |
| Occupation or position held | Sales department manager |
| Main activities and responsibilities | organization of the work of representative offices in Kazakhstan and Central Asian countries, including the selection of optimal locations for offices and warehouses, as well as solving administrative tasks for smooth coordination. Managed the logistics of product deliveries from Ukraine to regional offices, ensuring timely deliveries. Selection and organization of certified training programs for specialists, forming a qualified local team. Implementation of sales plans contributed to a significant increase in company revenues. Active participation in industry exhibitions to increase market awareness. Conducting high-level negotiations with industry representatives and concluding key contracts, including with mining companies to supply specialized equipment. |
| Name and address of employer | LLP UKRTEHNOSYNTEZ, 6, Peremohy Street, Sumy, Ukraine. (Astana, Almaty, Karaganda, Aktau, Kazakhstan) |
| Type of business or sector | Trade, Import-Export, Industrial compressor equipment |
| Dates | June, 2006 – September, 2006 |
| Occupation or position held | Finance department manager |
| Main activities and responsibilities | analysis and approval of the most cost-effective bids for the purchase of materials used to produce compressor equipment. Improving the supplier base by ranking suppliers according to the most favourable delivery conditions and introducing an automated system for determining the best suppliers, led to cost savings for the company. |
| Name and address of employer | LLP UKRTEHNOSYNTEZ, 6, Peremohy Street, Sumy, Ukraine. |
| Type of business or sector | Finance and Procurement Management in the Compressor Equipment Industry |
| Dates | September, 2006 – November, 2006 |
| Occupation or position held | Manager of foreign economic activities |
| Main activities and responsibilities | Supported the movement of goods, including selecting optimal transportation options and calculating cost-effective logistics schemes, which led to cost savings. Controlling the loading of equipment and ensuring the smooth coordination of logistics operations. Prepared the necessary documentation for customs clearance. Maintaining close communication with production teams and assisting in resolving urgent and unforeseen issues. |
| Name and address of employer | LLP UKRTEHNOSYNTEZ, 6, Peremohy Street, Sumy, Ukraine. |
| Type of business or sector | International Trade and Logistics in the Industrial Equipment Sector |

Education and training

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| Dates | January, 2025 – February, 2025 |
| Title of qualification awarded | European Practices of Research Excellence in the Digital Era |
| Principal subjects/occupational skills covered | Educational course |
| Name and type of organisation providing education and training | Department of Economics, Entrepreneurship and Business Administration, Sumy State University |
| Dates | January, 2024 – April, 2024 |
| Title of qualification awarded | Entrepreneurship and Business Planning |
| Principal subjects/occupational skills covered | Educational course |
| Name and type of organisation providing education and training | Sumy National Agrarian University |
| Dates | September, 2023 – December, 2023 |
| Title of qualification awarded | International master's degree in agricultural management |
| Principal subjects/occupational skills covered | Business administration |
| Name and type of organisation providing education and training | Weihenstephan-Triesdorf is the University of Applied Sciences (Academic) |
| Level in national or international classification | Master |
| Dates | September, 2023 – December, 2023 |
| Title of qualification awarded | 073 "Management" |
| Principal subjects/occupational skills covered | Master Degree in Administrative management |
| Name and type of organisation providing education and training | Sumy National Agrarian University (Academic) |
| Level in national or international classification | Master |
| Dates | July, 2023 |
| Title of qualification awarded | Project management for communities in the de-occupied territories of Ukraine, work with projects, grants, investors |
| Principal subjects/occupational skills covered | Educational course |
| Name and type of organisation providing education and training | Local government school, Sumy National Agrarian University |
| Dates | October, 2018 – September, 2022 |
| Title of qualification awarded | PhD degree. Dissertation for the degree of Doctor of Philosophy in the specialty 072 - Finance, Banking and Insurance (March, 2024) |
| Principal subjects/occupational skills covered | Development of financial decentralisation in Ukraine |
| Name and type of organisation providing education and training | Sumy National Agrarian University (Academic) |
| Level in national or international classification | PhD in Economics |
| Dates | July, 2021 |
| Title of qualification awarded | Local self-governing digital transformation of Ukraine |
| Principal subjects/occupational skills covered | Educational course |

Name and type of organisation providing education and training

Local government school

Dates

June, 2021

Title of qualification awarded

Local Self-Government - Building Successful Communities

Principal subjects/occupational skills covered

Educational course

Name and type of organisation providing education and training

Local government school

Dates

April, 2020

Title of qualification awarded

Decentralization reform: experience of Ukraine and the world

Principal subjects/occupational skills covered

Educational course

Name and type of organisation providing education and training

Kyiv School of Economics (KSE)

Dates

September, 2005 – June, 2006

Title of qualification awarded

Master Degree in Finance

Principal subjects/occupational skills covered

Finance

Name and type of organisation providing education and training

Sumy National Agrarian University (Academic)

Level in national or international classification

Master

Dates

Septembre, 2001 – June, 2005

Title of qualification awarded

Bachelor in Finance

Principal subjects/occupational skills covered

Economics and entrepreneurship

Name and type of organisation providing education and training

Ukrainian Academy of Banking of the National Bank of Ukraine (Academic)

Level in national or international classification

Bachelor

Other language(s)

English, French

Self-assessment

European level (*)

English

| Understanding | | | | Speaking | | | | Writing | |
|---------------|------------------|---------|------------------|--------------------|------------------|-------------------|------------------|---------|------------------|
| Listening | | Reading | | Spoken interaction | | Spoken production | | | |
| B2 | Independent user | B2 | Independent user | B2 | Independent user | B2 | Independent user | B2 | Independent user |

Social skills and competences

Adaptable and hardworking, outgoing personality with strong communication skills, high professional standards and self-motivation, creative and quick thinker with excellent memory, strong desire for continuous development and improvement.

Organisational skills and competences

Communication - Organising and managing meetings with clients and partners to ensure effective communication and collaboration.

Teaching and training - Developing content and training programmes and organising and delivering teaching and training sessions. Focused on ensuring maximum student assimilation of material.

Teamwork and Collaboration - Experienced in working within team projects, collaborating with others to achieve common goals and ensuring a smooth workflow.

Leadership and Project Management - Experience in organising and managing a wide range of activities and projects from planning to implementation.

Computer skills and competences

Competent with most Microsoft Office programmes, IBM SPSS Statistics, IBM SPSS Modeler, «Methods of simplified Program planning and automation of enterprise planning processes using the MAX software”

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| Driving licence | Category B |
| Activity-related skills | |
| Dates | January, 2025 |
| Title of qualification awarded | Winter school 'My choice is my future (technical support and teacher of the main course) |
| Principal subjects/occupational skills covered | "The Winter School" is aimed at stimulating interest in making an independent choice of a future profession based on individual abilities and preferences and the requirements of the modern labour market. Organisation of events and classes in the area of activity. |
| Link: | https://snau.edu.ua/zimova-shkola-mij-vibir-moye-majbutnye/ |
| Dates | May, 2024 – July, 2024 |
| Title of qualification awarded | School of Social Entrepreneurship (teacher of the main course) |
| Principal subjects/occupational skills covered | A pilot educational project that aims to transform entrepreneurial ideas into holistic business projects with a strong social component. UNDP supports the creation of socially- oriented businesses in war-affected communities. The training partner is the Business School of Sumy National Agrarian University, funded by the Government of the Kingdom of the Netherlands. |
| Link: | https://sumy-business-school.snau.edu.ua/shkola-socialnogo-pidpriemnictva-28-travnja-04-lipnja-2024-r/ |
| Dates | September, 2023 – November, 2023 |
| Title of qualification awarded | Entrepreneurship and business planning (technical support and teacher of the main course) |
| Principal subjects/occupational skills covered | The educational programme of Sumy Business School 'Entrepreneurship and Business Planning' for combatants, persons with disabilities as a result of war, family members of combatants, family members of persons with disabilities as a result of war and family members of fallen servicemen. |
| Link: | https://snau.edu.ua/korotkostrokovna-osvitnya-programa-pidpriemnictva-biznes-planuvannya-vid-sumskoi-biznes-shkoli/ |
| Projects Experience: | |
| Dates | September, 2018 – February, 2021 |
| Title of qualification awarded | Community Development and Promotion of Healthy Lifestyles (project co-developer) |
| Principal subjects/occupational skills covered | Participation in the development and substantiation of the territory improvement project. Landscaping of the territory, construction of a children's and sports ground, installation of outdoor exercise equipment, and benches for leisure and recreation of residents. |
| Link: | https://pb.smr.gov.ua/projects/archive/206/show/8 |
| Additional information: | |
| Scientific Research Topic and Publications | Public Finance Management, Investment in Agriculture, Agricultural Sustainable Development, Behavioral Finance, Financial Literacy, Municipal Finances, Financial decentralisation |

SELECTED ACADEMIC ARTICLES:

Scopus: <https://www.scopus.com/authid/detail.uri?authorid=59132772400>

ORCID: <https://orcid.org/0000-0003-3344-0996>

GoogleScholar: <https://scholar.google.com/citations?user=bplPSE4AAAAJ&hl=uk>

1. Puhach Y. Conceptual Approaches to Estimating Regional Economic Development Under Administrative-Financial Decentralization in Ukraine. Sustainable Development of Rural Areas: Institutional Supply and Challenges of Reform : monograph / ed. by L. I. Mykhailova. Warsaw: RSGlobal Sp. zO.O. 2020. P. 132-137. DOI: <https://doi.org/10.31435/rsglobal/003>
2. Heyenko M.M., Puhach Y.V. (2019). Towards the independence of regional development: international experience, threats and opportunities for Ukraine. Scientific Bulletin of Uzhgorod National University. Series: International economic relations and world economy. №27 (1). P. 29-33. DOI: <https://doi.org/10.32782/2413-9971/2019-27-5>
3. Puhach Y.V. (2021). Diagnostics of the level of financial decentralization of local budgets based on integral evaluation. Priazovsky Economic Bulletin. №3(26). P. 92-97. DOI: <https://doi.org/10.32840/2522-4263/2021-3-16>
4. Puhach Y.V. (2021). Econometric modelling of the impact of determinants of financial decentralisation on the economic capacity of regions. Black Sea Economic Studies. 2021. №69. P. 71-76. DOI: <https://doi.org/10.32843/bses.69-12>
5. Puhach Y.V. (2022). Characteristics of the essence of the concept of 'financial decentralisation': Bibliometric analysis, determinants of regional identity. Economy and society. №45. P. 1-7. DOI: <https://doi.org/10.32782/2524-0072/2022-45-71>
6. Puhach Y.V. (2023). Microregions of priority development as an alternative direction of strengthening of the regional economy and financial decentralization. Ukrainian Journal of Applied Economics and Technology. № 2(8). P. 360-365. DOI: <https://doi.org/10.36887/2415-8453-2023-2-52>

7. Puhach Y.V. (2023). Modern econometric approaches of machine learning in modelling the factors influencing local budget expenditures. *Current problems of the economy*. № 3(261). P. 67-74. DOI: <https://doi.org/10.32752/1993-6788-2023-1-261-67-74>
8. Puhach Y.V. (2024). From risks to opportunities: stablecoins as an innovative financial instrument. *Scientific notes of the Vernadsky National Polytechnic University of Kyiv. Series: Economics and Management*. T.35(74). № 4. P. 38-44. DOI: <https://doi.org/10.32782/2523-4803/74-4-7>
9. Romenska K., Datsenko V., Samoday V., Puhach Y. and Dudchuk O. (2024). Management of budget flows under martial law. *Public and Municipal Finance*, №13(1), P. 55-69. DOI: [http://dx.doi.org/10.21511/pmf.13\(1\).2024.05](http://dx.doi.org/10.21511/pmf.13(1).2024.05)
10. Puhach Y.V. (2024). From risks to opportunities: stablecoins as an innovative financial instrument. *Scientific notes of TNU named after V.I. Vernadsky. Series: Economics and Management*. T.35(74). № 4. P. 38-44. DOI: <https://doi.org/10.32782/2523-4803/74-4-7>

January, 2025

Yurii PUHACH