ABSTRACT OF THE EDUCATIONAL COURSE "METHODS OF JUSTIFICATION FOR ACCEPTANCE OF ADMINISTRATIVE DECISIONS"

Educational program: 073 "Management"

Doctor of Philosophy in the field of knowledge 07 "Management and administration"

Cycle: professional training. **Status**: optional academic course.

Academic year: 2022-2023, IV semester.

The purpose of studying the course: the formation of skills in the use of modern, used in practical activities, methods of development and adoption of various types of management decisions, as well as the ability to independently create and adapt similar methods to specific conditions.

Tasks of the course: - study of the basics of the theory of management decision-making, trends and prospects for the development of the theory and decision-making support tools; - assimilation of methodological approaches to the analysis and application of methods of substantiation and preparation of managerial decisions in practical activities; - mastering the skills of independent use of mathematical apparatus, computer equipment and modern software during economic analysis, search and justification of management decisions. - application of modern management decision-making methods for solving real applied problems of the market economy, the opportunity to choose appropriate methods and use the results of their application in research, solving and highlighting specific problems of entrepreneurial activity.

As a result of studying the course, the PhD student should **know**: the essence and technology of management decision-making, classification of management decisions, parameters and conditions for ensuring the quality of management decisions; methods of finding, making and justifying management decisions in management activities, forecasting their consequences and evaluating efficiency; models, methods and criteria for making managerial decisions both in conditions of certainty and in conditions of uncertainty, risks and conflicts; economic laws, scientific approaches affecting the effectiveness of management decisions; stages of the decision-making process.

be able to:

- independently and freely navigate the theoretical and methodological principles of searching and making managerial decisions; - analyze the problem situation, determine the main risks affecting the result of management activity; - make a justified choice of economic and mathematical models during the study of problem situations; - choose and apply adequate criteria for evaluating the quality and effectiveness of management decision projects; - to apply computer technology and modern software tools in order to solve the problems of making managerial decisions in practical activities.

Content of the course:

- Topic 1. Decision-making in the management system.
- Topic 2. Psychological aspects of decision-making.
- Topic 3. Expert methods in the process of developing solutions.
- Topic 4. Technology and organization of the decision-making process.
- Topic 5. Decision-making in conditions of risk.
- Topic 6. Management decisions in the field of financial management.
- Topic 7. Management decisions in the field of innovation and investment management.
- Topic 8. Management decisions in the field of operational management.
- Topic 9. Management decisions in the field of marketing.
- Topic 10. Methods of justification and implementation of decisions.
- Topic 11. Implementation of solutions.